
Entrepreneurship And Business Management Authorstream

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Launching a Business
Dynamics, Differences, Digitalization
FOR INNOVATION, ENTREPRENEURSHIP AND MANAGEMENT
Creating New Paths for Understanding the Field
Principles and Practices of Management and Business Communication
Volume 4 Number 2, October 2018
Proceedings of the 22nd Eurasia Business and Economics Society Conference
Entrepreneurship and Small Business Management
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Eurasian Business Perspectives Tata McGraw-Hill Education

For courses in Entrepreneurship and Small Business Management. Written by award-winning experts, Steve Mariotti and Caroline Glackin, Entrepreneurship and Small Business Management presents complex economic, financial and business concepts in a manner easily understood by a variety of students. Based on a proven curriculum from the Network for Teaching Entrepreneurship (NFTE), it is organized to follow the life-cycle of an entrepreneurial venture—from concept through implementation to harvesting or replication. Filled with examples from a broad range of industries, it moves further into the entrepreneurial process—discussing the business plan and also the unique aspects of managing and growing entrepreneurial ventures and small businesses. This program will provide a better teaching and learning experience—for you and your students. Here's how: Help Students Apply Knowledge from the Text to the Real World: Cases give students the opportunity to solve real-world challenges. Present Special Insights on Presenting and Writing a Business Plan: Go beyond formulating a business plan to include critical topics of management, marketing and operations. Guide Student's Learning: A proven curriculum builds on the expertise of the authors and the Network for Teaching Entrepreneurship (NFTE) to teach the nuts and bolts of how to start and operate an entrepreneurial small business

Launching a Business Pearson Higher Ed

About the Book: Of late, academicians of technical education have felt the importance of "Management" and "Entrepreneurship". Engineers need to manage their departments/sections/subordinates, and Entrepreneurship helps the large pool of technical manpower in developing small-scale industries in high tech areas thereby contributing to the economy of the country. This book covers both 'Management' and 'Entrepreneurship'. The first chapters of this book deal with Management, Planning, Organizing and Staffing, Directing and Controlling. The last four chapters deal with Entrepreneurship, Small-Scale Industries, Institutional support and Project formulation. Adequate number of simple examples with which the students are familiar are included in each chapter. In addition, each chapter contains student learning activities to give the readers a chance to enhance the learning process. Though the book is written keeping in mind the syllabus of Visvesvaraya Technological University, yet it is useful for B.Com, BBM, DBM, PGDBM and MBA students also. Contents: Management Planning Organizing and Staffing Directing and Controlling Entrepreneurship Small-Scale Industries Institutional Support Preparation of Project. **Dynamics, Differences, Digitalization** ALBERTO GONZALEZ CARRASCO & LUIS MÜLLER HEIBERG The New Generation Z in Asia: Dynamics, Differences, Digitalization is the first book to compare the Asiatic Generation Z (born 1990–1995) in terms of country and culture specific drivers and characteristics based on interdisciplinary and international scientific research.

FOR INNOVATION, ENTREPRENEURSHIP AND MANAGEMENT Pearson Higher Ed

Small businesses are the backbone of the tourism and hospitality industry and, depending on which

statistics one uses, represent somewhere between 75 to 95 percent of all firms globally in this sector. The number of entrepreneurs has dramatically and uniformly increased globally over the last ten years. Divided into four sections, Entrepreneurship and Small Business Management in the Hospitality Industry takes an intuitive step-by-step progression through each stage of the entrepreneurial process: context, theoretical perspectives and definitions; Concept to reality; The business plan; Growth and the future. Ideal for students at any level, the chapters of this book invite you to ponder upon your reading through a series of 'reflective practice' activities. These, along with case studies, clearly defined chapter objectives, reflections, role-play activities and experiential exercises, allow you to both think actively about themes, concepts and issues and then apply them to a number of suggested scenarios. Perfect preparation for the up-and-coming entrepreneur!

Creating New Paths for Understanding the Field Emerald Group Publishing

Small Business Management provides a balanced introduction to both entrepreneurship and small business management with a focus on achieving and maintaining a sustainable competitive advantage as a small organization. Current issues including global opportunities, service, quality and technology are highlighted throughout the text. The streamlined format allows instructors to cover the entire text of 18 chapters within a standard semester timeline without sacrificing important topics. The Fifth Edition features a special focus on the impact of the financial crisis on small business management. The online Business Plan Guide and templates provide some of the most extensive information available on business planning. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

Principles and Practices of Management and Business Communication Cognitione Foundation for Dissemination of Knowledge and Science

This open access book explores the global challenges and experiences related to digital entrepreneurial activities, using carefully selected examples from leading companies and economies that shape world business today and tomorrow. Digital entrepreneurship and the companies steering it have an enormous global impact; they promise to transform the business world and change the way we communicate with each other. These companies use digitalization and artificial intelligence to enhance the quality of decisions and augment their business and customer operations. This book demonstrates how cloud services are continuing to evolve; how cryptocurrencies are traded in the banking industry; how platforms are created to commercialize business, and how, taken together, these developments provide new opportunities in the digitalized era. Further, it discusses a wide range of digital factors changing the way businesses operate, including artificial intelligence, chatbots, voice search, augmented and virtual reality, as well as cyber threats and data privacy management. "Digitalization mirrors the Industrial Revolution's impact. This book provides a complement of perspectives on the opportunities emanating from such a deep seated change in our economy. It is a comprehensive collection of thought leadership mapped into a very useful framework. Scholars, digital entrepreneurs and practitioners will benefit from this timely work." Gina O'Connor, Professor of Innovation Management at Babson College, USA "This book defines and delineates the requirements for companies to enable their businesses to

succeed in a post-COVID19 world. This book deftly examines how to accomplish and achieve digital entrepreneurship by leveraging cloud computing, AI, IoT and other critical technologies. This is truly a unique “must-read” book because it goes beyond theory and provides practical examples.” Charlie Isaacs, CTO of Customer Connection at Salesforce.com, USA "This book provides digital entrepreneurs useful guidance identifying, validating and building their venture. The international authors developed new perspectives on digital entrepreneurship that can support to create impact ventures.” Felix Staeritz, CEO FoundersLane, Member of the World Economic Forum Digital Leaders Board and bestselling author of FightBack, Germany

Volume 4 Number 2, October 2018 ABC-CLIO

Principles of Management is designed to meet the scope and sequence requirements of the introductory course on management. This is a traditional approach to management using the leading, planning, organizing, and controlling approach. Management is a broad business discipline, and the Principles of Management course covers many management areas such as human resource management and strategic management, as well behavioral areas such as motivation. No one individual can be an expert in all areas of management, so an additional benefit of this text is that specialists in a variety of areas have authored individual chapters.

Proceedings of the 22nd Eurasia Business and Economics Society Conference SBPD
Publishing House

If there are concepts that have huge academic literature and are of outstanding practical significance in corporate practice, then business performance is certainly one of them. However, the authors of this special issue add interesting and exciting elements to our knowledge regarding business success and performance in many ways. This special issue underlines that business success, which has both financial and social components, depends to a great extent on the knowledge, skills, and cooperative skills of people in the organization, and their openness to the world of external and internal stakeholders. The behavior of people, when heavily influenced by the values of the organization and its associated business ethics, has a major impact on business success. This is also true for ethically and socially controversial industries, such as pharmaceutical, alcohol and tobacco. The research results of the authors in this special issue show that different organizational frameworks and solutions can lead to the success of a business. There is, of course, no single, infallible “recipe” leading to success. However, developing project management skills and applying a project management approach within an organization can increase the organization’s entrepreneurial ability. The key feature of such a solution is that the organization becomes more open to stakeholders and processes in its local environment. This also means that an organization’s ability to innovate, and improve the efficiency of its innovation processes, increases. It is an exciting feature of the special issue that most of the studies deal with a specific area of the global economy, namely Central and Eastern Europe. Empirical research carried out in Poland, the Czech Republic and Hungary, and a comparative analysis of them, is a valuable contribution to the increasingly rich literature dealing with this region, as well as the academic literature in the more general sense. The first paper by Majra Hodžić and Helena Hrůzová, “A study of project management practices in the Czech Republic,” addresses the importance of project management for organizations’ innovation and performance. Based on the example of the Czech Republic, Hodžić and Hrůzová study current practices used in the field of

project management and underline the importance of stakeholders’ main demands and requests, and the level of use of project management methods. The results that are presented provide practical implications, especially for new start-ups wanting to boost their competitiveness and innovativeness, by displaying success factors for project management and the necessity for innovation in this area. The subject of project management is continued in the second paper by Katarzyna Grzesik and Katarzyna Piwowar-Sulej entitled “Project managers’ competencies and leadership styles from the perspective of organizations functioning in Poland.” Grzesik and Piwowar-Sulej discuss the significance of project managers’ different competencies and project leadership styles, which are especially important nowadays considering the increasing dynamics of the organizations’ environment. The needed and adopted competences are compared between the strictly project-oriented organizations (implementing projects for external clients) and organizations that manage projects for internal purposes. The authors identify competencies which are important for organizations’ success in the area of project management and may, in turn, lead to better business performance. The importance of human capital for organizations’ performance and competitive advantage is addressed in the third paper by Łukasz Bryl called “Human capital orientation and financial performance. A comparative analysis of US corporations”. In the paper, Bryl verifies whether human capital oriented organizations generate a positive or even above-average financial performance due to: higher skills of employees, greater motivation and, thus, higher overall effectiveness. The paper has significant practical implications for both managers aiming at increased competitive advantage and investors in terms of the possible directions of stock market investments aimed at achieving above-average returns. Financial success and high performance may also be gained by innovativeness. In the fourth paper, “An innovation capability development process for firms in developing countries: A theoretical conceptual model,” Gezahegn Tesfaye and Daniel Kitaw analyze the problem of innovation capability development. The much-needed complexity of the analysis is reflected by combining both the technical and the financial aspects of innovation capability development. The proposed model identifies three key innovation capability constructs and is of practical value, especially to organizations from developing countries, as it helps to progress the innovation capabilities more effectively. The fifth paper by Włodzimierz Sroka and Richard Szántó, “CSR and business ethics in controversial sectors: analysis of research results,” addresses the issue of organizations’ performance from a different perspective, namely the particular obligations toward society or the environment constituted by corporate social responsibility. Based on the example of controversial sectors of the economy (pharmaceutical, tobacco and alcohol) Sroka and Szántó examine the scale and scope of the use of business ethics principles and practices in Poland and Hungary. The analysis provides not only significant fresh insights in this field but also shows that business ethics have an influence on business success and the corporate image of organizations. The sixth paper, “The themes of entrepreneurship discourse: A data analytics approach” by Philip T. Roundy and Arben Asllani, considers the importance of the language used by entrepreneurs. Roundy and Asllani identify five dominant themes in entrepreneurship discourse which address, among other things, technology and professional investments. The analysis of the most recurring themes in entrepreneurship discourse, and their change over time, sets directions for future research and indicates the importance of entrepreneurship discourse for organizations’ business success. We

would like to thank all the authors for their contribution to this special issue and for sharing their research. We believe that this new research represents a valuable input to our knowledge regarding business success and organizations' performance. We also want to thank the reviewers whose comments contributed to the improvement of the papers and the whole of this special issue. We hope the articles presented here will be of interest to readers, scholars and researchers around the world, and that they will inspire them on to further scientific and practical research in the field of business performance.

Entrepreneurship and Small Business Management Springer Nature

This publication provides insights to decision makers on women's participation in trade and the challenges they face. It outlines where the barriers are, provides data from importers and exports in 20 developing countries, shares models of good public and private sector initiatives, and provides recommendations for policymakers to engage women entrepreneurs more fully in the global economy. The report also provides an overview of initiatives undertaken by trade and investment support institutions, governments and multinationals that aim at facilitating the integration of women-owned businesses in international markets and international value chains. It reveals that multiple actors are taking action in favour of women-owned enterprises' integration in global markets. Some actors rather try to address underlying gender biases while other actors focus on addressing road blocks to integration. The report also highlights that different tools are being used to intervene. This publication will be of interest to policymakers, public and private sector actors, researchers and all stakeholders interested in women's economic empowerment.

Entrepreneurship and Small Business Management Cambridge Scholars Publishing

This book focuses on the steps a new business owner must take in the first 100 days of starting a business to establish a lasting and successful enterprise. If you're thinking of opening up your own business, you'll need this book. This is a hands-on book that focuses on the tasks that you or any new business owner must complete in the first 100 days of launching a business. Think of it this way: Imagine you've conceived a business idea, written a business plan, raised seed capital, and are set to launch your business on October 1. Now, what would you actually do on October 1, October 2, October 3, and so forth? How would you set your priorities? How would you know which tasks are the most urgent? Although the answers to these questions vary depending on the business, there are a set of key activities that all businesses must accomplish to get their businesses off to a good (and legally proper) start. This book provides examples that include securing proper business licenses and permits; setting up a bookkeeping system; negotiating a lease; buying insurance; entering into contracts with vendors; recruiting and hiring employees; and making the first sale. Broader issues such as developing a business model and building a brand will also be touched upon, but the primary focus of this book is getting you focused on the practical issues that you'll need, as a new business owner, to accomplish, and accomplish correctly, and to get your business off to a good start. To help you prioritize and track the activities that must be completed at the onset of a business, this book will teach you how to set up a "First 100 Days Plan," with the template (titled First 100 Days Plan) included in this book.

A publication of SBPD Publishing House (Sanjay Sahitya Bhawan) Food & Agriculture Org

According to recent data on women leaders across all major sectors in the United States, women are

outperforming men but earning less and still hitting the glass ceiling. This book uncovers the best practices to remedy these inequities, optimize performance, and benefit both genders. • Elevates the conversation about why women's leadership is still lacking in the United States and debunks typical myths about gender disparity in the U.S. workforce • Offers strategies and best practices for companies and organizations to ensure excellence • Presents findings based on current research and analysis on thousands of positions across hundreds of companies in 14 sectors • Provides insights from interviews with representatives of several of the most successful companies in the United States about their practices that help ensure excellence

BUSINESS ENTITY-RELATIONSHIP MODEL Journal of Information Systems Engineering and Business Intelligence

(Black & White version) Fundamentals of Business was created for Virginia Tech's MGT 1104 Foundations of Business through a collaboration between the Pamplin College of Business and Virginia Tech Libraries. This book is freely available at: <http://hdl.handle.net/10919/70961> It is licensed with a Creative Commons-NonCommercial ShareAlike 3.0 license.

Unlocking Markets for Women to Trade Pearson Education India
Student Activity Workbook

Business Ethics and Leadership from an Eastern European, Transdisciplinary Context Management and Entrepreneurship

An entity-relationship approach to the business, a structured, systematic and intuitive business model of entities, relationships and key data for innovation, entrepreneurship and management. The Business Entity-Relationship Model (ERM) presented in this work enables: - acquire a logical and interrelated view of the key elements of the business and its application in the processes of innovation, entrepreneurship and business management - provide a new definition of the business concept, represent all businesses generically, their specific types and any particular business - redefine innovation more broadly, generate ideas and increase innovation capacity - tackle entrepreneurship with an integrated and interdependent vision of the key elements of the new business - plan, execute and control the business strategy against competitors in a sector of economic activity - identify the origin and understand the apparently complex, heterogeneous and abstract concepts used in business management and generate new key or strategic data in an organized and homogeneous form The new model is based on the Entity-Relationship technique, which allows the representation of the real world by elements called entities and relationships that occur between them. In addition, new concepts called supra-entities, supra-relationships and supra-attributes to cover the diversity of situations and perspectives existing in reality are proposed.

Entrepreneurship and Small Business Kogan Page Publishers

Business Process Management (BPM) has been evolving for over 25 years in information systems research, management science, and organizational practice (Vom Brocke & Mendling, 2018). The earliest characteristics of BPM concentrated around process analysis, improvement and control, in a less strict manner that required reengineering (Elzinga, Horak, Lee, & Bruner, 1995). More mature approaches, observed since the year 2000, have been promoting the so-called process thinking, i.e. managing an organization from a process-based point of view. These approaches emphasize that process and team work oriented organizational structures should be aligned with other management

systems. Process management should be holistic by its nature so as to cover an entire organization. Although BPM researchers stressed the need for system thinking at that time, published literature distinguished two perspectives of looking at BPM: the organizational perspective and the technological perspective of BPM. From the organizational perspective, authors focused on a number of key factors, i.e., process governance, a process-based organizational structure concept, customer orientation of internal and external processes, managing an organization based on process outputs, building process relations, and improving process maturity throughout the customer value chain, as well as through strategically aligning process initiatives to organizational objectives. From the technological perspective, the key factors of interest to authors, referred to as BPMS (Business Process Management System), include IT methods, techniques and tools that support the designing, implementation, modeling and simulation of business processes and are considered to be an extension of classical workflow systems or an environment for designing management support IT systems, e.g. ERP class systems. An integrated and interdisciplinary approach was proposed in the framework of six core BPM elements required for the holistic and sustainable use of process management (Rosemann & Vom Brocke, 2010). These include strategic alignment, governance, methods, information technology, people and culture. In this sense, technology is only one of six closely interrelated elements. Currently, there are two distinct directions in the evolution of BPM: traditional BPM and digital BPM. The former encompasses methods, techniques and systems that traditionally lead to increased organizational efficiency and to improved process effectiveness and flexibility. Although studies on BPM have been continuously evolving, some research gaps still remain open. The traditional understanding of process management seems particularly vital to organizations in developing economies, which sometimes follow practices and models that were designed and tested in highly developed countries, but should also be committed to drawing on their own experience and understanding of their local business environment (Gabryelczyk & Roztocki, 2018). Research on BPM in this traditional focus is still needed to better document, implement and improve idiosyncratic business processes in the context of an organization, environment, culture, and country. This is also confirmed by research conducted under the JEMI Special Issue on Business Process Management. Besides the traditionally shaped approach to BPM, organizations increasingly treat BPM as a driver of organizational innovation and as an essential part of the digital transformation (Vom Brocke & Schmiedel, 2015). New digital technologies such as social media, digital platforms, big data and advanced data analytics, blockchains, robotics, etc., enable development and growth in a constantly changing environment. To take advantage of these opportunities in the digital world, organizations require new BPM competences and capabilities. However, digital disruption creates quite a challenge for the BPM research community. How can BPM capabilities be developed in order to achieve adaptability, growth, flexibility, and agility? How can BPM foster innovations within and throughout organizations? These are just some of the issues for future BPM-related research. Threads associated with employing BPM for digital transformation have been included in a proposed Special Issue on BPM. This Special Issue on BPM consists of six articles including contributions from invited authors from three transition economies: Croatia, Slovakia, and Poland. All of the papers focus on applications of the process approach to management or directly to the adoption of Business Process Management. The majority of articles relate to the traditional BPM

thread, although the indicated BPM alliances with other concepts such as Knowledge Management, Change Management, and Project Management are worthy of note. Only one article addresses the topic of BPM in the context of digital transformation. The nature and structure of these articles may be indicative of the current motivational factors and process maturity levels of organizations adopting ordinary and/or advanced BPM practices. When analyzing the content of individual articles, we pay attention to the factors underlying BPM adoption. We understand the primary motivation to be the expected benefits from BPM. Therefore, we can assume this Special Issue to be a contribution to BPM development in the form of the indicating motivation and triggers for BPM adoption. The first paper, by Jerzy Auksztol and Magdalena Chomuszko, proposes a process-based approach to construct a Data Control Framework for Standard Audit File for Tax (SAF-T). The process approach is used to redesign the internal financial control processes and procedures of an organization to meet the new requirements of a fiscal audit. The process approach, combined with risk management and quality management, is, therefore, a tool supporting entrepreneurs adapting to new regulations imposed on them by their external environment, particularly those of tax authorities. Therefore, in this case, the main motivation for adopting elements of BPM was the impact of external environment factors. The paper by Ana-Marija Stjepić, Lucija Ivančić, and Dalia Suša Vugec focuses on the link between Business Process Management and digital transformation. The authors have developed a theoretical framework for the emerging role of BPM in digitalization and as a guide for researchers and practitioners conducting digital transformation initiatives in organizations. The results obtained in the article prove that the set goals and expected benefits of digital transformation can be achieved by a rethink and improvement of the processes, with a particular focus on end-to-end customer processes through supply chain management. Based on this article, we can conclude that one of the main motivational factors for BPM adoption is a desire to obtain the benefits of digital transformation. The article written by Miroslava Nyulásziová and Dana Pařová takes up the issues of using and linking the process approach and BPM lifecycle with the designing of decision support systems. The authors of this paper have developed an innovative system for decision support by implementing modeling, analysis, and improvement methods to the transportation process in the studied organization. The forwarding company's case study presented in the paper also shows how BPM adoption began with a single main process that has been streamlined and automated. Therefore, the motivations for BPM adoption were not only operational, relating to the optimization of the cost of the process, but also managerial, oriented on improving the decision-making process. The use of information technology allowed the full exploitation of the potential for process improvements. The next paper by Olga Sobolewska is about incorporating the issues of BPM into the contemporary challenges of network organizations. The author claims that the organization's orientation towards both business processes and knowledge management is a strong success factor for network cooperation. The author argues that modern organizations should focus on managing knowledge-oriented processes to become attractive to cooperation partners for network organizations. In this article, BPM adoption is of a strategic nature for the purposes of undertaking new forms of cooperation. The paper by Hubert Bogumił has an interdisciplinary character and, in a unique way, shows the connections between the concepts of process management, organizational change management, and IT project management. The author undertook the challenge of examining

how problems for organizations managing IT projects facilitate in different ways the use of distinctive approaches to improve business processes. The author emphasizes that the main difficulty is the fact that modern organizations most often use a hybrid approach, with elements of both traditional project management and agile. The need to create a work environment that takes into account the risk of unexpected system and business regression, as well as a diagnosis of the causes and methods of its mitigation, is the initial research result in this paper. This article contributes to the development of BPM governance and integration of IT governance. The motivational factors for BPM are multi-faceted, as is the scope of the article. However, their managerial and cultural character (related to methods of communication and rules of cooperation in teams) should be emphasized. The article by Agnieszka Bitkowska concerns the integration of the concept of Knowledge Management and BPM. The author restates in her article that the identification, acquisition, presentation and documentation of knowledge are not independent tasks, but are implemented within business processes. In this paper, the correlations between BPM and Knowledge Management have been examined and the benefits and practical implications resulting from the integrated implementation of both concepts are emphasized. In the case of this article, BPM adoption can be a success factor for the implementation of Knowledge Management and the achievement of associated benefits. Studying Business Process Management from the different angles presented in this Special Issue should enrich our understanding of current BPM practices and better realize future challenges, especially those related to BPM development in the context of digital transformation and the integration of BPM with other management-related concepts. In addition, the contribution made by the authors of this Special Issue allowed us to see various motivations and triggers for BPM adoption, from operational, to managerial, strategic, cultural and technological ones, and those driven by the external environment. We would like to thank the authors for their contribution to this Special Issue. We would also like to thank all the reviewers for their valuable comments, which helped the authors improve their articles significantly. We are firmly convinced that the BPM research results presented in this Special Issue will help strengthen the existing body of BPM knowledge. We recommend reading the related issue of the JEMI journal to the wider community of BPM researchers, practitioners, and enthusiasts. Guest Editors Renata Gabryelczyk, Tomislav Hernalaus Acknowledgments The editorial work on this Special Issue was supported by the Polish National Science Centre, Poland, Grant No. 2017/27/B/HS4/01734.

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Entrepreneurship and Beyond Springer

For courses in Entrepreneurship and Small Business Management. At the heart of a successful business is a sound business plan. Capturing this reality, *Entrepreneurship*, 4th Edition focuses on basic entrepreneurial concepts and demonstrates how to develop an effective and thorough business plan. Organized in two-parts, it discusses ways to start, manage and grow a business, all within the context of a sound business plan. Unique in emphasis, it blends theory and practice, current entrepreneurial research and concerns, and step-by-step guidelines for developing a business plan. Case examples and sample business plans keep readers motivated and help them learn how to transform their own ideas into their own entrepreneurial success.

Corporate Entrepreneurship Cengage Learning

How do large corporations encourage their senior managers to become more entrepreneurial? This is a key question which is seldom addressed in mainstream entrepreneurship studies. Professor Sathe has written this study based on hundreds of hours of interviews with senior managers to help understand why some organizations and some top managers are better than others in fostering entrepreneurship leading to successful new business growth. *Corporate Entrepreneurship* explores the real world of top managers in a systematic and comprehensive way, examining business realities, the management culture, the corporate philosophy, the organizational politics, the personalities and the personal agendas of the people at the top. The book offers both a theory of corporate entrepreneurship and practical advice on how to manage it better. An interesting and valuable contribution to the literature on strategic management, this is a book that will appeal to graduate students, researchers and reflective practitioners.

Strategic Mgmt & Bus Policy 3E Springer Nature

The purpose of this guide is to provide a better understanding of the concept and practice of entrepreneurship. This guide has been prepared for people who want to start a farm business for the first time and for farmers that want to make changes to their farming systems by introducing high value enterprises directed to the market. This guide can also help extension workers be better able to help farmers develop the skills and spirit of an entrepreneur. Is it part of a series of booklets on farm business management designated to help extension workers support farmers.

Introduction to Business Springer

Hatten provides a balanced introduction to both entrepreneurship and small business management before turning his focus toward achieving and maintaining a sustainable competitive advantage as a small organization. Current issues including global opportunities, service, quality and technology are highlighted throughout the text, and the Third Edition features an increased emphasis on small business ownership by women and minority groups. Additional coverage is given to the new Small Business Administration size standards, creating a personalized business plan, and e-commerce. New! A full chapter is devoted to creating a business plan. Two complete plans written by undergraduate students appear in the text—one designed for a service business, the other for a retail establishment. Electronic Business Plan Templates are also available online. New! "What Would You Do" exercises provide realistic opportunities for students to think critically and realistically. New! "Profile in Entrepreneurship" boxes spotlight individuals who've created new products and businesses. New! Eduspace course management system. New! Coverage of small

business ownership by women and minority groups has been increased throughout the text New! End of chapter questions ("Comprehension Checks") have been added to each chapter. Author created supplements including the Instructors Resource Manual, Test Bank and PowerPoint slides, ensure seamless integration of the text and teaching resources. A shorter length accommodates one semester courses without sacrificing important topics.

Legal-Economic Institutions, Entrepreneurship, and Management Krieger Publishing Company
Drawing upon research and practitioner narratives from management, leadership, organizational studies, entrepreneurship and sustainable business domains, this book explores the many pathways

that enable emerging countries to transform knowledge into action to achieve economic and sustainable development. The authors take a holistic approach to 'transforming knowledge' that goes beyond the mere 'application of knowledge' to include the assimilation, adaptation, and contextualization of knowledge to suit the unique contexts, needs and conditions existing in emerging countries. They then presents success stories and case studies comprising innovative solutions for emerging economies that practitioners can utilize. Current research in management is highlighted by bringing together academics, practitioners, policy-makers and interest groups from diverse regions and perspectives.