
Freight Broker Training Manual

The Comprehensive Guide on How to Start,
Manage and Scale a Profitable Freight Brokerage
Business from Scratch

How to Become a Successful Freight Broker
Trucking Business Startup

The IDEAL Freight Broker Training Guide
Trucking Company

Standard Industrial Classification Manual
Trucking Business Startup 2021-2022

International Logistics and Freight Forwarding
Manual

Freight Broker Training

Freight Broker Business Startup

Start Your Own Freight Brokerage Business

The Complete Guide on How to Start and Run
Your Successful Freight Brokerage Business

Startup from Scratch

How to Start a Trucking Company and a Freight
Broker Business Startup Guide

Step-by-Step Guide to Start, Grow and Run Your
Own Trucking Company in as Little as 30 Days
with the Most Up-to-Date Information

The Complete Start Up Manual for Beginners and
Pro to Become A Freight Broker and Setup Your
Own Trucking Company (Large Print Edition)

A Motor Carrier's Guide to Improving Highway
Safety

Guide to Coordinating Commercial Transport
The Freight Broker Book
Your Step-By-Step Guide to Success
Lone Wolf Entrepreneurial Institute Freight Agent
Training Manual
Freight Broker and Trucking Company Business
Startup Guide 2021-2023
History of Rail Freight
A Street-Smart Guide to International Trade and
Transportation
Product Classification According to HTSUS
Quick Response Freight Manual
Truck Dispatcher Training Manual
Making Loads of Cash!
Freight Broker Business
My Journey from Fast Food Manager to Freight
Broker
Freight Brokers Training Guide
Manual for Complex Litigation, Fourth
Freight Broker and Trucking Company Business
Startup Guide 2021-2023
Trucking Freight Brokerage Business Start-Up
Freight Brokerage Business
The Freight Broker Book
The Essential Guide to Start and Run Your Own
Freight Brokerage Company from Scratch. Be
Your Own Boss and Become Financially Free +
Best Marketing Tips
The Ultimate Guide to Starting and Running a
Trucking Freight Brokerage Business
Freight Broker Training Manual
Freight Broker Business Startup

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MATHEWS STEPHANIE

The Comprehensive Guide on How to Start, Manage and Scale a Profitable Freight Brokerage Business from Scratch
Skyhorse Publishing
Freight Broker Business Startup How to Start, Run & Grow a Successful Freight Brokerage Business You may already know this, but in case you didn't, here

are some facts about why freight brokerage business is growing and why it is so lucrative to get in to. Since 2012, Freight brokerage industry has been seeing a steady 6-12% growth every year The ongoing economic recovery is bringing an increase in demand for trucking services The massive growth of companies like Amazon, eBay, and others are contributing

directly to freight brokerage business According to ATA (American Trucking Association) by 2022 overall revenue in the trucking industry will increase by 66%! ATA also predicts that the by 2022 the cargo weight they carry will grow by 24% Increase use of LTL (Less Than Truckload) which can only be accessed by a licensed freight broker If these facts sold you on

the idea to at least find out more, then read on and let's talk about what's in this book. In This Book You Will Learn:	actually	Practical Ways
What is a Freight Broker Difference between Freight Broker & Freight Forwarder 10	Become a Freight Broker How Much can You Make How Freight Broker Business Makes Money	to Find New Clients 5
Reasons why You Should become a Freight Broker How the Industry Works Trucking Industry Players A day in life of a Freight Broker 8	How to start a Freight brokerage business step by step How to write a Business Plan (A full plan is included)	Effective Networking Tools and Tricks 6 ways to engage clients Online 7 Things Clients look at in a freight Broker 11
Essential Traits of a Freight Broker How to	What are all the required Forms, permits and licenses What are the legal requirements What are the bond and insurance requirements Estimated Startup Cost Marketing and Resources 5	Must Follow Tips to running a profitable business Links to all Forms and applications Welcome to the wonderful world of Freight Brokerage Business, get started right from your home, and then grow that business

slowly. Remember waiting one more day means you are falling behind at least 10 more new competitors that joined yesterday.

How to Become a Successful Freight Broker
The Book
Public
GET PAID TO COORDINATE
With 70% of all manufactured and retail goods transported by truck in the U.S., it's the perfect time to broker your own share of this \$700

billion transportation industry. Learn to apply your time management and communication skills as you pair shippers and carriers to move cargo and make money in the process—straight from your home. The experts of Entrepreneur equip you with the knowledge you need to start your own business, manage day-to-day operations, prepare for minute-by-minute changes, and tackle

unexpected challenges in freight transportation. You'll learn how to: Gain the right training and education before you get started Set competitive rates, craft professional quotes and manage collections Get bonded and certified to meet industry requirements Manage delays, damage claims, and cargo loss effectively Find and build relationships with reliable carriers Track and manage

your daily financials, sales and operations. Organize your business with sample checklists, worksheets, and contracts. Plus, gain new insider tips from industry experts including founders of Brooke Transportation Training Solutions and AGT Global Logistics. Whether you want to be your own boss, work from nearly anywhere, or capitalize on this stable, multibillion-dollar

industry, freight brokerage business is for you. Use this book to get started today! *Trucking Business Startup* Entrepreneur Press. Are you thinking about starting your own business? Do you have experience in the Freight Broker world and think you could succeed? This book has all you need to make a start! Freight Brokers are essential elements in the haulage industry who

work as middlemen between shippers and carriers, facilitating communication between them to ensure a smooth transition from one to the other and getting goods to destinations on time. If you have spotted an opening in it where you could make money with your own Freight Broker business, this is the book you need to read now! Inside the pages of *Freight Broker Business*

Startup, you will find everything you need to know when it comes to making it in this complex and challenging profession, with chapters that provide information on:

- The benefits of becoming a Freight Broker
- Choosing the right training program
- How to fix shipping and fulfilment issues
- The costs involved
- How to start your own trucking company
- Devising a winning business plan
- Where to find shipping customers
- Improving your customers' experience
- And more...
- Becoming a Freight Broker isn't for everyone and as with many businesses it can be a challenging environment to operate in, with many difficulties to overcome. But the rewards are there for those who are ready to take the plunge and you could soon be enjoying them yourself with the potentially limitless opportunities that are available. Get a copy of Freight Broker Business Startup now, to see how you could make it happen!

[The IDEAL Freight Broker Training Guide](#)
Muze Publishing
Looking to start a business and turn a profit in a very short time? Then becoming a freight broker is likely for you! The experts at Entrepreneur lay out a step-by-step approach to

starting a freight brokerage business, showing aspiring entrepreneurs how to establish a business, define services, find reliable carriers, set rates, and more. Requiring no special training or knowledge of the shipping industry, this guide provides real life examples, sound business advice, and priceless tips on creating a successful company in

this billion-dollar industry. CreateSpace Freight Forwarder Business Startup How to Start, Run & Grow a Successful Freight Forwarding Business The global freight forwarding market has been seeing a steady growth of around 5% for last four years in a row now. This trend is expected to continue and grow bigger. With all the new trade deals like TPP (Trans-Pacific Partnership),

TAP (Trans-Atlantic Partnership) and many other similar trade deals between countries are bringing the whole world into one marketplace. According to Transportation Intelligence, a leading logistics research firm, in 2013 the freight forwarding industry was at 129 Billion, but as of today, it has grown by another 16-20 billion more. This is an industry that in my opinion still in its

infancy, with TPP, TAP and many other global trade agreements, the need for such services will grow higher every year. Another rapid growth I see in this business is from all the Amazon FBA(Fulfilled By Amazon) business owners, most of who buy their merchandise from China. Now Amazon never accepts merchandise directly from a foreign country, so each and every piece of merchandise has to come through a freight forwarder/broker. This way the merchandise can get relabeled and shipped to various Amazon warehouses. In This Book You Will Learn: What is a Freight Forwarder What Is Freight Forwarding Business Types of Freight Forwarders Steps To Becoming A Freight Forwarder How to get started How and Where to Get Trained What Courses You Should Take How To Setup Your Business Legal Factors Freight Forwarder Licenses Steps to FMCSA Registration Insurance Requirements Running a Freight Forwarding Business Trading Condition and Limiting Liability How To Promote & Grow Your Business The Elements of Price Quote Links to all forms and applications But one word of caution,

please don't think reading this book will be enough to get started as a freight forwarder, it takes some training either on the job (like I did) or formal school or online training to get started in this business. In this book, I shared some of the resources that are available for you to get started. If you are thinking about getting into this business, trust me when I say this, there is not a better time than now to get started.

Do your research, get educated, get started. Good luck!
Trucking Company
 Forrest Rhodes
 The Freight Broker/Agent Training Manual is to serve as your educational resource for a new career in the transportation industry. This manual will provide you with enhanced industry knowledge of how to become a freight broker agent, truck agent or transportation dispatcher.

The transportation industry presents unlimited possibilities for economic growth and income potential. Utilize tools presented in this guide and you will be on your way to a new career.
Standard Industrial Classification Manual
 Createspace Independent Publishing Platform
 Learn how to open a freight brokerage with 'Freight Broker Training: Guide to Coordinating

<p>Commercial Transport". Topics include- How to become a freight broker with little to no experience.- Setting up an office and incorporating a freight brokerage. - Filing necessary paperwork including Surety Bond and Process Agent designation.- Strategies for working with motor carrier trucking companies and shippers.- Insights into the niche markets a freight broker</p>	<p>can operate within. <u>Trucking Business Startup 2021-2022</u> The Book Public Learn Today! <u>International Logistics and Freight Forwarding Manual</u> The Book Public Easy to follow training manual designed to take anyone through the steps needed to develop their own freight agent/broker business. <u>Freight Broker Training</u> Entrepreneur Press Freight</p>	<p>brokerage provides you with an opportunity to be your own boss. The nine-to-five job and everyday routine can be frustrating for people who prefer to embrace flexibility. Even more so when the job seems to demand more of your efforts than it pays. You sometimes think you owe yourself and your family more time than you have, or that you cannot continue with the ups and</p>
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downs of answering to someone else. You want to create an opportunity to become not only your own boss but lead others. Are you interested in a self-motivated freight broker career, but you don't know where to start? Do you want to know more about what is involved? Becoming a broker is a choice that involves commitment, sacrifice, and hard work. The effort that you invest in training,

gaining experience, and eventually starting a company cannot be taken lightly. Licensing requirements, paperwork that piles up, outbidding the competition, establishing your brand and gaining a space in the market, marketing strategies, and financing your business are not just a passing thought but require understanding . In Freight Broker Business, you will learn: - The essential

traits of a Freighter Broker. - The 4 biggest challenges to expect and suggestions on how to solve them. - The 3 most important Legal considerations for starting a business. - The different types of Training requirements. - A foolproof system to easily find carries. - All the Licensing Requirements for Freight Brokers - How to create a solid business plan, find investors and pitch your

business. -
Advanced marketing strategies to penetrate the competitors' market and get clients. -
How to develop your own website and increase visibility. -
And so much more!
Whether you have never heard of freight brokerage before, or you only have an idea of what it deals with, this book is the perfect tool for you.
Freight Broker Business is a step-by-step compilation of what you need

to be considered successful as a freight broker, coupled with more me-time, family time, and up to \$200,000 in profit revenue per year.
Starting a brokerage business, and being a good broker takes a lot of effort, but is not impossible. It can be done, and there is a way to do it better than your competition.
To start your journey to being a broker, trim down trial and error, gain the

skills relevant to the business from building the right attitude to learning the backside technical aspects of the business, and finally live your dream, buy this book today!

Freight Broker Business Startup

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Being a freight broker can be a lucrative and fulfilling career. It is possible to easily make over \$100,000 a year if one plays their

cards right. This billion dollar industry has been seeing a steady growth of 6-12% per year so you should consider claiming your piece of the pie now.

Start Your Own Freight Brokerage Business The Freight Broker BookA 21st Century Training Guide to Running a Successful Freight Brokerage Business Startup From ScratchAre you interested in working from home by starting a

profitable freight brokerage business? Do you want a done-for-you guide that brings you closer to becoming a successful freight broker? If this is you, then read on...The Freight Broker BookA 21st Century Training Guide to Running a Successful Freight Brokerage Business Startup From Scratch Are you interested in a self-motivated freight broker career, but you don't

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with the Most Up-to-Date Information will help you achieve what you want! To start your journey to being a broker, trim down trial and error, gain the skills relevant to the business from building the right attitude to learning the backside technical aspects of the business, and finally live your dream, buy this book today!
The Complete Guide on How to Start and Run Your Successful Freight

Freight
Startup from Scratch
 Transportation Research Board
 The International Freight Forwarding and Logistics Manual is used throughout Australia in the training of International Freight Forwarders, and in colleges as a reference and practical guide in the study of International Transport and Trade. This edition is a complete revision and expansion,

and covers most factors involved in International Freight Forwarding, Trade and Transport. It aims to provide the reader, whether a forwarder, trader, customs broker, or simply an interested student, with the necessary knowledge and skills to enable the achievement of the common objectives of traders and forwarders when selling, buying and moving cargo

<p>internationally .The book includes a Dictionary of Terms and chapters on the following topics: The International Forwarding & Customs Broking Industry in Australia; Sale Contracts and Incoterms®; Shipping & Aircargo Services; Australian Domestic Transport & An Overview; Freight Rates & Shipment Costs; Route Selection; Export Bookings, Clearances, & Cargo Receival in</p>	<p>Australia; Packing, Stowing, Marking and Containerisati on of Cargo; Cargo Insurance; Surveys and other inspections of cargo; Australian Government export/import controls and processes; Duty Drawback & the Tradex Scheme; Documentatio n, including many samples of documents; Contracts of Carriage, International Conventions relating to the Carriage of Goods, Bills of</p>	<p>Lading and Air Waybills; Special Cargoes - Perishables, Art Works, High value, and Exhibition goods; Dangerous Goods Transportation ; Aviation Transport Security; Foreign Country Import Formalities;Wr itten in easy to understand language, the book provides a vast amount of valuable information, and is an essential tool for reference libraries or for persons studying</p>
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International Trade or Logistics.
How to Start a Trucking Company and a Freight Broker Business Startup Guide
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 Setting up an office and incorporating

a freight brokerage.-
 Filing necessary paperwork including Surety Bond and Process Agent designation.-
 Strategies for working with motor carrier trucking companies and shippers.-
 Insights into the niche markets a freight broker can operate within.
[The Complete Start Up Manual for Beginners and Pro to Become A Freight Broker and Setup Your Own Trucking Company](#)

(Large Print Edition)

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The world and it's economics is more global today than it was 10 years ago. Products and goods are being shipped and received from country to country more than ever before. In this global process one key person that is needed is a Freight Broker and his or her service. Freight Brokerage firms are more in demand now than ever before. My

name is George A. Stewart, I am 43 years old, I worked 12 years as a store manager for Burger King Restaurant, a truly dead end job. Just like most jobs in the market today I used to put in plenty of hours that unfortunately, did not translate into money. I understand that everyone has bad days at work; for me it was not an ordinary occasional dissatisfaction but a genuine mismatch.

Working for long hours and under constant stress was taking a toll on my health and to make matters worse I was earning \$36,500 per year, which was barely enough to feed myself, my wife and three children. Most of the time, I felt like I was dangling from a cliff. My turning point was the day I met a certain customer in my restaurant who seemed to be doing very well despite the hard economic

times the whole country was going through. After a little chitchat, I found out he was a freight broker and that he was earning a decent living while working a few hours. At that point I did not know anything about freight brokerage or that a profession like that even existed. I therefore decided to do some research about it and the more I learned the more my interest grew and within a

matter of weeks I was completely hooked up. Before I knew it, I took time off work to begin my training in freight brokerage. After my training, I decided to quit my job at burger king and took up a job as a freight agent working under an established freight broker. My job included looking for new clients, taking orders and matching shippers with carriers. In one year or so I felt that I had

enough experience and contacts to start my own firm. I then applied for the required licenses at FMCSA and started small. Starting my own firm was definitely not easy but I found it much better than working at burger king. My first client was a contact I had made from working as a freight agent. After a lot of hard work I finally started getting more clients, and in 6 months I could finally

relax because my business had finally taken off. I was earning around \$120,000 every year, which, I must confess, was really good for starters. Now that I can work for fewer hours per day, my stress level has gone down and health wise, I am on the road to recovery. I can take better care of my family and also spend a lot more time with them. In this book, I outlined every steps about How to

become a successful Freight Broker that anyone can understand and follow. [A Motor Carrier's Guide to Improving Highway Safety](#) Everyone thinks of owning a business from time to time, and being a freight broker is a lucrative and fulfilling career. If you're able to play your cards well, you can earn well over \$100,000 per year. People tend to be scared of

taking the plunge because they have no access to substantial funds and are scared of losing the security that comes with a steady paycheck. Basically, failure is the biggest reason why people never try. Without a roadmap starting a trucking and freight Broker Company will seem complicated and can even lead to pitfalls that you can avoid if you have the right knowledge.

Most people looking to go into starting up their own trucking and freight Broker Company make similar mistakes with respect to their planning and execution. They might not end up making profits like they expected and wouldn't be able to figure out the reason why it's so. With this book, you can get great tips and a guide on how you can start up your own trucking and freight Broker Company. This book's

contents will help you maximize your chances of freedom and make good profits in less time compared to trying to figure out everything by yourself. Some of the interesting things you'll get a chance of learning by reading this book include: The Participants How They Started Specialist or Generalist? Who Minds the Store? How Does a Trucking Business Work?

Benefits of Having a Trucking Company Experience You Need to Become a Freight Broker How to Select a High-Quality Freight Broker Tips for Running a Trucking Business Successful Tips Towards Becoming a Successful Freight Broker A Typical Day as a Freight Broker How to Earn Big as a New Freight Broker Steps to Getting New Customers Essential Skills of a Trucking Broker

Trucking	Office	Causes of
Broker's Job	Equipment	Accessorial
Duties and	Telecommunic	Charges
Responsibilitie	ations Buying	Possible
s Facts on File	or Leasing a	Accessorial
Finding	Truck Educate	Charges that
Carriers Rates	Your	can Occur
and	Customers	How to Cold
Commissions	with Online	call Does Cold
Documents	Contents	Calling Script
Transit Delays	Basic Positions	Work? What
Cargo Loss or	Evaluating	Can Make Up
Damage	Applications	a Cold Calling
Claims	The High Cost	Script? How to
Responding to	of Turnover	Prepare an
Problems	Why is	Effective Cold
Putting It All In	Training	Calling Script
Writing The	Important?	Market
Agent Option	Features of	Research
Naming Your	Good Trucking	Choosing a
Company	Software	Niche How to
Branding Your	Subscription	Communicate
Business	and Fees for	With Your
Trademarking	Freight	Customers
Your Business	Program	Marketing
Name	Freight	Your Business
Choosing	Brokerage	Outsourcing
Legal	Software	Opportunity
Structure	Benefits of	How to
Insurance	Freight	Negotiate
Professional	Brokerage	Rates Social
Advisors Basic	Software	Media and

Your Business Job	waiting for?	and capacity
Description of a Dispatcher	Scroll up and Click the Orange - BUY NOW WITH 1-CLICK	while reducing emissions, costs, and port-area congestion at deepwater ports. The guide includes suggestions designed to help shippers, receivers, draymen, marine terminal operators, ocean carriers, and port authorities address inefficiencies, control costs, and reduce associated environmental impacts of truck drayage.
Qualities of a Dispatcher	BUTTON- on the top right corner and Download Now!!! You won't regret you did See you inside!!!	
Things a Dispatcher Should Do Regularly How to Successfully Dispatch Freight Claim Management Freight Dispute How to Write a Freight Claim And many more.... This is just a few of what is contained in this book and you can Download FREE with Kindle UnlimitedSo what are you	<i>Guide to Coordinating Commercial Transport</i> TRB's National Cooperative Freight Research Program (NCFRP) Report 11: Truck Drayage Productivity Guide is designed to help improve drayage productivity	<u>The Freight Broker Book</u> Congratulation

s on making the decision to learn more about an important aspect of your trucking business with the goal to maximize your profitability. We are confident that the knowledge and insights about the transportation industry gained from studying this publication will allow you to work smarter, not harder to succeed as an Owner Operator. It will empower you to make the right choices for your business and give you the confidence to apply this information in your day-to-day operations. This manual will also teach any person who is involved in your dispatch operation to find better-paying loads and get the experience how to implement the knowledge necessary in today's tough trucking environment. Table of Contents Introduction Chapter 1 - Transportation Industry Overview- Professional Organizations- Industry Image- Dispatch History- Owner Operator Income Chapter 2 - Tools Of The Trade- Your Mobile Office- Important Business Contacts- Laws And Regulations- Required Documents Chapter 3 - Professionalism- Customer Service Skills- Building Business Relationships- Time Management- Stress Management

Chapter 4 - Load Availability- Freight Volume- Equipment- Owner- Operator Specifics- Hours of ServiceChapter 5 - Finding the Right Loads- Freight Rates- Round- trip Concept- Load Resources- Researching LoadsChapter 6 - Booking Loads- Booking Process- Credit Checks- Contract Specifics- Financial SettlementCh apter 7 - Freight Handling-	Loading- Securing Shipment- Refrigerated Freight- Frozen FreightChapter 8 - Freight Delivery- Delivery Instructions- Directions, Delays, Troubleshooti ng- Delivery and Bill of Lading- Rejected LoadsPlus Over 150 Brokerage Companies you can Trust. <i>Your Step-By- Step Guide to Success</i> The Freight Broker/Agent Training Manual is to serve as your educational	resource for a new career in the transportation industry. This manual will provide you with enhanced industry knowledge of how to become a freight broker agent, truck agent or transportation dispatcher. The transportation industry presents unlimited possibilities for economic growth and income potential. Utilize tools presented in this guide and you will be on your way to a
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